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**CONTRACT NAME: AGREEMENT BETWEEN EXCEL PHOTOGRAPHERS
AND DAVIS JOINT UNIFIED SCHOOL DISTRICT**

BRIEF DESCRIPTION OF CONTRACT: This is the photography contract for Marguerite Montgomery Elementary School for 2018-2019. Excel will photograph students and staff; provide student and staff ID cards, and provide digital data for the District.



Phone (916) 565-1620

Fax (916) 565-1664

Photography agreement with Excel Photographers and

Marguerita Montgomery

School address: 1441 Danbury Street District Davis

City: Davis CA, Zip 95618

Phone: 530-759-2100 EXT. _____

Administrator: Jennifer McNeil

Office staff: Carmen Schnathorst - Marilyn

Primary contact: _____ Office staff _____ Principal ☒ Both _____ Other _____

Enrollment: 500 Preschool or other programs on site: K-8:15

School database software Aquetis Q Start time: 8:25

It is mutually agreed that Excel Photographers will be the school photographer for the 2018-19 school year.

Fall picture day will be: Sept 7, 2018

Make up day picture day will be: N/A

Spring picture day will be: N/A

Promotion picture day will be: Promo

Fall pictures will be offered for sale on a prepay basis in vb style

Spring pictures will be offered for sale on a prepay basis in vb style

Picture sales will be handled by payment envelopes, with internet and phone ordering available.

Pictures will be delivered within 20 school days from date taken.

In the Fall Excel will produce Composite style class picture

In the Spring Excel will produce N/A style class pictures

In the Spring Excel may produce a yearbook for the school at a 10% discount from our

list prices. A contract to produce a yearbook will be separate from this agreement.

As consideration for allowing Excel Photographers to be the sole provider of photographic

services, Excel will provide the referenced list of service item from page two of this agreement.

Additional considerations: 10% commission on all sales.

Free class pic for all students.

School representative: [Signature] Date 3/14/2018

Excel representative: Linda Therman Date 1-26-18

Primary customer service contact will be Carmen

Primary yearbook contact for this school is _____

Additional contacts: _____

Service Items from Excel Photographers

School: Montgomery

Excel Photographers will provide the selected items from the following list: Year: 18-19

PHOTOGRAPHIC SERVICES

- ☒ Student safety card for all students
- ☒ Soft student body card for all students
- ☒ School file prints # sets 1
- ☒ Art prints for teachers # sets 2
- ☒ Wallet size portrait all students
- ☒ Secure Internet gallery for everyone
- ☒ Free picture package for all staff
- ☒ Free picture package for staff children
- ☒ Free class picture for all teachers
- ☒ Free staff group picture for all staff
- ☐ group style ☒ composite style
- ☒ Birthday Cards for all students
- ☒ with picture ☐ without picture
- ☒ Pictorial directory (working) # 1
- ☒ Pictorial directories (final) # 1
- ☒ Principal album of class pictures
- ☒ All school print style ☒ heritage, Old
- ☐ all school group or ☐ montage

STUDENT AND STAFF ID SERVICES

- ☒ Staff badges with portrait and name
- ☐ Student body card laminated # sets
- ☐ Student body card PVC # sets
- ☐ Student body card instant # sets
- ☐ Library card soft UV coated
- ☐ Library card laminated
- ☐ Library pictorial directory
- ☐ Cafeteria card laminated

DIGITAL SERVICES

- ☒ Administrative CD for Q
- ☐ Yearbook PSPA CD
- ☐ Library CD for
- ☒ Excel tags # 1 promo cert
- ☐ Flow ID software. This allows you to provide replacement ID cards and create awards and certificates with the students picture and name printed on them.

EDUCATIONAL RESOURCE SERVICES

- ☒ Free awards and certificates # 1006
- ☐ fill in name style
- ☐ Award with portrait and name
- ☒ Read across America Bookmarks
- ☒ Classroom posters 13 x 19 #
- ☒ Thank you post cards #
- ☒ District calendars # 50
- ☒ Monthly minder calendars # 10
- ☒ Desk calendars # 2
- ☐ Visitor stickers # Size
- ☐ PVC visitor badges #
- ☒ Credit for the amount of \$ 150.00
- ☐ that may be applied to products offered at excelphotographers.com/educational resources

STUDENT PROMOTION SERVICES

- ☒ Free 8.5 x 11 Certificate of completion with student portrait and name for 6 grade
- ☒ All class promotion group picture.
- ☐ Certificate of completion for an additional grade with picture and name for \$1.50 ea.
- ☐ Certificate of completion for an additional grade free when Excel is allowed to offer to sell the special promotion portrait.
- ☐ Generic kindergarten certificates of completion. # 15 cents ea.
- ☐ Four page memory folder for \$1.50 ea.
- ☐ Reflections page for \$1.00 ea.
- ☐ 6x9 wooden promotion plaque \$3.75 ea.
- ☐ Cardboard certificate folder \$1.00
- ☐ Vinyl hardback promotion folder \$4.50 ea

ADDITIONS:

Service list accepted by: School Rep. Initials me Excel Rep. Initials JS pg. 2 of 2