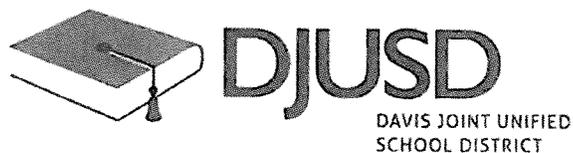


Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS



BID #1617FoodSNS
Nutrition Services
Milk Products

Davis Joint Unified School District
Student Nutrition Services
1919 5th Street.
Davis, California 95616
(530) 759-2186

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

TABLE OF CONTENTS

	<u>Page #</u>
Bidder Information Sheet	1
Notice to Bidders	2
Table of Contents	3
Bidders Checklist	4
General Terms Instructions and Conditions	5-12
Service Level Agreement	13-15
Non-Collusion Declaration	16
Authorized Vendor Signature	17
Price Sheet (Attachment "A")	
School Site Locations (Attachment "B")	

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

NOTICE TO BIDDERS

REQUEST FOR BID # 1617FOODSNS

The Davis Joint Unified School District is requesting bids from providers of dairy and milk products to provide service for the District's milk and dairy program.

BID's must be received prior to **10:00 A.M., on Friday, June 10, 2016**. Bids must be submitted in a sealed envelope, marked with the Bid number and title, and returned to the Davis Joint Unified School District, Student Nutrition Services, 1919 5th Street, Davis, CA 95616.

BID's received later than the designated time and specified date will be returned to the bidder unopened. Facsimile (FAX) copies of the proposal will not be accepted.

The District reserves the right to accept or reject any or all proposals or any combination thereof and to waive any informality in the bidding process.

Copies of the bid documents may be obtained from **Davis Joint Unified School District, Student Nutrition Services, 1919 5th Street, Davis, CA 95616**. Refer any questions to: **Dominic Machi, e-mail: dmachi@djusd.net or Telephone: 530-759-2186**

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

Bidder's Checklist

Bidder Name PRODUCERS DAIRY FOODS, INC.

Submit this Bidders Checklist with your bid document. Failure to submit this Checklist at bid opening may deem your bid as non-responsive.

<u>Required items</u>	<u>Page#</u>
✓ Bidder Information Sheet	1
✓ Bidder's Checklist (this form)	4
✓ Service Level Agreement	13-15
✓ Non-Collusion Declaration	16
✓ Authorized Signature	17
✓ Price Sheet (Attachment "A")	
✓ School Site Locations (Attachment "B")	



Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

GENERAL TERMS AND CONDITIONS

General - This information to Bidders is in addition to any instructions or conditions stated elsewhere in the Contract Document.

BID's - To receive consideration, BID's shall be made in accordance with the following instructions:

Deadline for Receipt of BID's – BID's will be received prior to **10:00 A.M. on Friday, June 10, 2016** after which time bids will be opened and publicly read aloud. Envelopes containing a Bid must be sealed, prominently marked with the Bid number, Bid title, Bid opening time/date and name of bidder, and submitted to:

Davis Joint Unified School District
Student Nutrition Services
1919 5th Street
Davis, California 95616
Attn: Dominic Machi

Bids/Proposals: To receive consideration, Bids/Proposals shall be made in accordance with the following terms:

1. **THE BID** – All items on the form should be stated in figures, and signatures of all individuals must be in long hand. The completed form should be without interlineations, alterations, or erasures. Unsigned bids will not be accepted.
2. **"FAX" BIDS** – Facsimile copies of bids will not be accepted for formal advertised bids.
3. **DEFINITIONS** – Responsible; a bidding party possessing the skill, judgment, integrity and financial ability necessary to timely perform and complete the contract being bid. Responsive; a bid which meets all of the specifications set forth in the request for bids.
4. **NAME AND NATURE OF BIDDER'S LEGAL ENTITY** – The bidder(s) shall specify in the bid and in the bond, if furnished as a guarantee, the name and nature of its legal entity and any fictitious name under which it does any business covered by the bond. The bid shall be signed under the correct firm name by an authorized officer.

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

5. **WITHDRAWAL OF BID** – Bid proposals may be withdrawn by the bidders prior to the time fixed for the opening of bids, but may not be withdrawn for a period of ninety (90) days after the opening of bids. A successful bidder shall not be relieved of the bid submitted without the District’s consent or bidder’s recourse to Public Contract Code Sections 5100 et. seq.
6. **ASSIGNMENT OF CONTRACT OR PURCHASE ORDER** – The bidder(s) shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties or obligations without the prior written consent of the surety on the bond, if any, and the District.
7. **BID NEGOTIATIONS** – A bid response to any specific item of this bid with terms such as “negotiable”, “will negotiate” or of similar intent, will be considered as non-responsive to the specific item.
8. **PRICES** – Prices should be typed or written in ink and shown as instructed on the bid form for each item, in the amount of quantity specified in the bid form. Taxes shall not be included. Errors may be crossed off and corrections made prior to bid opening only, and must be initialed in ink by the person signing the bid or bidder’s authorized representative.

Price changes must be based upon only on the fluctuations of Class 1, raw milk for the Sacramento Valley Marketing Area. The original quoted price and subsequent price changes will remain fixed for at least (30) days. Request for price increases/decreases must be submitted in writing to the District for approval. The request shall be submitted by the 10th day of the month preceding the month in which the change will occur. A copy of the Federal Milk order shall be attached to the request, as well as written calculation showing how the price was determined. Price changes will only be considered when the cost of raw milk per hundred weight (cwt.) has changed by at least \$0.15. This represents a change in price per half pint of milk of \$0.001.

If during the contract period there should be a decrease in prices of the items bid, a corresponding decrease in prices on the balance of the deliveries shall be made to the District for as long as the lower prices are in effect, but at no time shall the prices charged the District exceed the prices bid. The District shall be given the benefit of any lower prices which may, for comparable quality and delivery be given by the contractor to any other school district or any other state, county, municipal or local governmental agency in Yolo County for products listed herein.

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

9. **TAXES** – Taxes shall not be included in unit prices. The District will pay only the State Sales and Use Tax; however, California Use Tax will be paid to out-of-state vendors only when their permit number is shown on both their bid and invoices. The successful bidder(s) shall list separately any taxes payable by the District and shall certify on the invoices that Federal Excise Tax is not included in the prices listed thereon. Federal Excise Tax is not applicable, as school districts are exempt therefrom. The District, upon request, shall furnish the contractor such Federal Tax Exemption Certificates as may be required,

10. **BRAND NAME AND NUMBER** – The bidder(s) shall state the brand name and number in the column provided. If none is indicated, it shall be understood that the bidder is quoting on the exact brand name and number specified in the bid form. Should any item for which bids are requested be patented, or otherwise protected or designated by the particular name of the maker and the bidder desires to bid on an item of equal character and quality, he may offer such substitute item by clearly indicating that such substitution is intended and specify the brand. Such substitution shall be accepted only if deemed by the Director of Student Nutrition Services to be equal in all respects to that specified. If samples are requested by the Director of Student Nutrition Services for this determination, they shall be submitted.

11. **QUANTITY AND QUALITY OF MATERIALS OR SERVICES** – The successful bidder(s) shall furnish and deliver the quantities designated in the bid or purchase order. All materials, supplies or services furnished under the contract shall be in accordance with the bid specifications and the District's sample or the sample furnished by the bidder(s) and accepted by the District. Materials or supplies which, in the opinion of the Director of Student Nutrition Services, are not in accordance and conformity with said specifications and samples shall be rejected and removed from the District premises at the bidder's expense. When a sample is taken from a shipment and sent to a laboratory for testing and the test shows that the sample does not comply with the bid specifications, the cost of such test shall be paid by the bidder(s). In bidding, the bidder(s) certifies that all materials conform to all applicable requirements of CAL OSHA and all other requirements of law. All items of equipment and individual components, where applicable standards have been established, shall be listed by the Underwriter Laboratories, Inc., and bear the UL label.

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

12. **ACCEPTANCE OR REJECTION OF BIDS** – The District may purchase an individual item or combination of items, whichever is in the best interest of the District, provided also that bidder(s) may specify that the District’s acceptance of one item shall be contingent upon the District’s acceptance of one or more additional items submitted in the same bid. Bids shall remain open and valid and subject to acceptance for ninety (90) calendar days after the bid opening.

13. **AWARDS** – The District reserves the right of determination that items bid meet or do not meet bid specifications. Further, the Board of Education reserves the right to accept or reject any or all bids and to waive any informality in the bidding.

14. **EXECUTION OF CONTRACT** – Issuance of a Purchase Order shall be evidence the contractual agreement between the bidder(s) and the District and the bidder’s acceptance of these Bid Instructions and Conditions.

15. **DELIVERY** – Time and manner of delivery are essential factors in proper performance under the contract. Unless otherwise specified, the successful bidder(s) shall be responsible for delivery and shall pay all costs, including drayage, freight and packing for delivery to locations in the District as may be specified in the bid form. Each item shall be securely and properly packed and clearly marked as to contents. All shipments shall be accompanied by a packing slip and the District purchase order number shall appear on all cases and packages.

16. **MATERIAL SAFETY DATA SHEETS** – For all products requiring a Material Safety Data Sheet – The District requires that a Material Safety Data Sheet accompany all orders at the time of delivery.

17. **DEFAULT BY CONTRACTOR** – The District shall hold the bidder(s) responsible for any damage which may be sustained because of failure or neglect to comply with any terms or conditions listed herein. It is specifically provided and agreed that time shall be of the essence in meeting the contract delivery requirements. If the successful bidder(s) fails or neglects to furnish or deliver any of the materials, supplies or services listed herein at the prices named and at the time and place herein stated or otherwise fails or neglects to comply with the terms of the bid, the District may, upon written notice to the bidder, cancel the contract/purchase order in its entirety or cancel or rescind any or

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

all items affected by such default, and may, whether or not the contract is cancelled in whole or in part, purchase the materials, supplies or services elsewhere without further notice to the bidder. The prices paid by the District at the time such purchases are made shall be considered the prevailing market price. Any extra cost incurred by such default may be collected by the District from the bidder, or deducted from any funds due the bidder.

18. **INSURANCE** – The successful bidder(s) shall maintain insurance adequate to protect him from claims under Workers' Compensation Laws and from claims for damages for personal injury, including death and damage to property, which may arise from bidder's operations under the contract. Also, the bidder may be required to file proof of such insurance, naming Davis Joint Unified School District as an additional insured by separate endorsement as follows: The bidder is required to provide proof of insurance to the Governing Board of a comprehensive general liability insurance policy providing occurrence based coverage to be in effect during the term of the contract. Bodily Injury shall be \$1,000,000, combined single limit or \$1,000,000 per person, \$1,000,000 per accident. Property Damage shall be \$500,000 per loss. Failure to furnish such evidence and insurance, if required, may be considered default by the bidder(s).
19. **INVOICES AND PAYMENTS** – Unless otherwise specified, the successful bidder(s) shall render invoices in duplicate for materials delivered or services performed under the contract, to the: Davis Joint Unified School District, Student Nutrition Services Department, 1919 5th Street, Davis, California, 95616. Invoices shall be submitted under the same firm name as shown on the bid. The successful bidder(s) shall list separately any taxes PAYABLE BY THE District and shall certify on the invoices that Federal Excise Tax is not included in the prices listed thereon. The District shall make payment for materials, supplies, or services furnished under the contract within a reasonable and proper time after acceptance thereof and approval of the invoices by the authorized District Representative.
20. **AMERICAN MADE PRODUCTS** – In compliance with Sections 4300 to 4305 of the California Government Code, only materials produced or manufactured in the United States will be procured by the District, except for those which fall within the purview of

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

Sections 4301, 4302 and 4303.5. In compliance with Code Sections 4330 to 4334 inclusive California products shall receive preference over materials made elsewhere. If a bidder is proposing an article of foreign make, the fact must be stated in his bid.

MISCELLANEOUS PROVISIONS:

21. A. **Assignment of Contracts** – The Contractor shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties or obligations without the prior written consent of the surety on the performance bond (if one is required) and of the District.

B. Binding Effect – This Agreement shall inure to the benefit of and shall be binding upon the Contractor and District and their respective successors and assigns.

C. Severability – If any provisions of this agreement shall be held invalid or unenforceable by a court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provisions hereof.

D. Amendments – The terms of this Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever except by written agreement signed by the parties.

E. Entire Agreement – This Bid and all attachments thereto constitutes the entire agreement between the parties. There are no understandings, agreements, representations or warranties, express or implied, not specified in the Agreement. Bidder, by the execution of his/her signature on the Bid Form acknowledges that he/she has and read this Agreement, understands it, and agrees to be bound by its terms and conditions.

F. Force Majeure Clause – The parties to the contract shall be excused from performance thereunder during the time and to the extent that they are prevented from obtaining, delivering or performing by act of God, fire, strike, loss or shortage of transportation facilities, lockout, or commandeering of materials, products, plants or facilities by the government, when satisfactory evidence thereof is presented to the other party, provided that it is satisfactorily established that the nonperformance is not due to the fault or neglect of the party not performing.

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

G. Hold Harmless Clause – The successful bidder agrees to indemnify, defend and save harmless Davis Joint Unified School District, its governing board, related divisions and entities, officers, agents, and employees from and against any and all claims, demands, losses, defense costs, or liability of any kind or nature which the District, it's officers, agents, and employees may sustain or which may be imposed upon them for injury to or death of persons, or damage to property as a result of, arising out of, or in any manner connected with the bidder or bidder's agents, employees or subcontractor's performance under the terms of this contract, expecting only liability arising out of the sole negligence of the District.

H. Prevailing Law – In the event of any conflict or ambiguity between these instructions and state or federal law or regulations, the latter shall prevail. Additionally, all equipment to be supplied or services to be performed under the bid proposal shall conform to all applicable requirements of local, state and federal law.

I. Governing Law and Venue – In the event of litigation, the bid documents, specifications and related matters shall be governed by and construed only in accordance with the laws of the State of California. Venue shall only be with the appropriate state or federal court located in Yolo County.

J. Permits and Licenses – The successful bidder(s) and all of his employees or agents shall secure and maintain in force such licenses and permits as are required by law, in connection with the furnishing of materials, articles or services herein listed. All operations and materials shall be in accordance with law.

K. Contract Documents – The complete contract includes the following documents: The Bidder Checklist, the General Terms and Conditions, Service Level Agreement, Authorized Vendor Signature, Price Sheet, and NonCollusion Declaration, and School Site Locations, if any, the bid and its acceptance by the District, the purchase order, and all amendments thereto. All of these documents shall be interpreted to include all provisions of the other documents as though fully set out therein.

M. Independent Contractor – While engaged in carrying out and complying with terms and conditions of the contract, the bidder agrees by his/her signature on the Bid Form

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

that he/she is an independent contractor and not an officer, employee or agent of the District.

N. Anti-discrimination – It is the policy of the Davis Joint Unified School District Board of Education, that in connection with all work performed under Purchasing Contracts there shall be no discrimination against any prospective or active employee engaged in the work because of sexual orientation, physical and mental disability, medical conditions, marital status, age, pregnancy, veteran status, gender, race, color, ancestry, national origin, sex, or religious creed. Therefore, the bidder agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act. In addition, the successful bidder(s) agrees to require like compliance by all subcontractors employed on the work by him.

O. Termination Without Cause – This Agreement may be terminated by the District upon giving thirty days advance written notice of an intention to terminate.

P. Product Shortages – If the successful bidder is unable to supply any product listed herein, the District may purchase such product at a fair market value from another source. The difference in cost and all delivery charges shall be the responsibility of the supplier listed on the original contract agreement.

Q. Vendor's Employees/Vehicles – All personnel working under this contract shall be identified by a distinct nameplate, emblem, patch or badge displayed on the outer garment in a visible location and approved by DJUSD. All vehicles shall have the name of the contractor prominently displayed and must be currently licensed throughout the term of this contract. All personnel shall be qualified and properly trained to perform the work required under this contract as well as completing the Criminal Background Check. Vendor shall at all times furnish and maintain sufficient number of vehicles to perform the work of this contract. Trucks must be kept in good repair.

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

Service Level Agreement

Milk/Dairy Products

Agreement: Below are the details of the service expectations from the successful bidder upon receiving the award for this bid. Successful bidder must understand and agree to the following levels of service if they are to enter into an agreement with Davis Joint Unified School District. It is very important that the Bidder understands that the District's Milk/Dairy Product Bid not only includes the purchase of products, but includes service/delivery expectations that must be agreed to prior to entering into this agreement.

This is a one (1) year bid with the possibility of two (2), one (1) year extensions. This bid will be from July 1 thru June 30

1. All milk and milk products specified will be purchased from the successful bidder select. The District reserves the right to add or remove product as necessary due to school demand.
2. This proposal is for a one, two, or three times a week delivery.
3. District will provide start up amounts of products. Bidder will then gauge product usage and supply product as needed on delivery days and rotate product as needed. District will contact Bidder if additional product is needed. District will not be responsible for calling in number and codes.
5. Bidder submitting a bid shall specify biodegradable milk containers, which must be acceptable to the Nutritional Services Department. Seal of container shall not make it unduly difficult to open carton by small children nor produce noticeable leakage. Should a leakage occur, vendor will replace entire crate of milk upon being notified.
6. All milk products shall be Grade "A" pasteurized qualities standards, nutritional analysis must be provide immediately upon award of bid or upon request.
7. In the event deliveries are not made, which results in loss of reimbursement funds for the District's lunch program; upon satisfactory agreement between the awarded bidder and the District, the District will deduct the total lost reimbursement from the Supplier's current invoices.

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

8. Advanced approval by Nutritional Services Department must be obtained prior to substitutions being made. Items substituted must be priced as the same as the item the District would normally receive.
9. Quarterly the successful bidder shall submit a complete listing with usages of all product purchased by the District.
10. All invoices and statements shall be sent to: Davis Joint Unified School District, 1919 5th Street, Davis, CA. 95616: Attention Student Nutrition Services.
11. The District reserves the right to add or delete product; increase or decrease amounts; add or delete site locations.
12. Failure to meet these specifications shall entitle the District to cancel the contract with 30 day notice.
13. All out of date products are to be picked up and credit issued as needed.

Warehouse Delivery

1. Milk shall be delivered a minimum of 12 working days prior to the code date indicated on the carton. Bad tasting or sour smelling milk shall be replaced immediately upon notification.
2. Milk will be delivered in a clean plastic carrying case.
3. Milk shall be delivered unwrapped with no plastic.
4. Milk and all dairy products shall be delivered in a refrigerated truck in an approved sanitary manner. Milk shall be delivered at 35 – 40 degrees.
5. Successful bidder shall arrange a predetermined time for deliveries to the warehouse by contacting the Kitchen Manager III. Miyuki Carson, (530) 757-5389.
6. Empty milk crates are to be picked up at the time of the next delivery.
7. All out of date products are to be picked up and credit issued as needed.

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

Site Delivery

1. Milk shall be delivered a minimum of 12 working days prior to the code date indicated on the carton. Bad tasting or sour smelling milk shall be replaced immediately upon notification.
2. Milk shall be delivered unwrapped with no plastic.
3. Milk will be stored in the school's milk coolers by the delivery person.
4. Delivery shall not be made so close to service time as to create concern by the school site and necessitate emergency deliveries by the Nutrition Services Department.
5. Deliveries will be accepted during operational hours only. (Schedule to be provided by Student Nutrition Services)
6. This proposal is for two or three times a week delivery. District will provide start up amounts of products. Bidder will then gauge product usage, set inventory par levels, and supply product as needed on delivery days and rotate product according to FIFO.
7. A duplicate of the signed invoice ticket shall be left at each location at the time of the delivery. An itemized monthly statement showing each delivery location must be sent to District's Nutritional Services Department. Quantities, item descriptions, unit prices and extended amounts must be shown on each invoice; this shall apply to all credits. The person receiving shall sign invoices and credits.
8. All out of date products are to be picked up and credit issued as needed

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

NONCOLLUSION DECLARATION TO BE EXECUTED BY AND SUBMITTED WITH BID

I, FRANK B. SEWILL, declare that I am the party making the foregoing proposal, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the proponent has not directly or indirectly induced or solicited any other proponent to put in a false or sham proposal and has not directly or indirectly colluded, conspired, connived, or agreed with any proponent or anyone else to put in a sham proposal, or that anyone shall refrain from responding; that the proponent has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix any overhead, profit, or cost element of the proposal price, or of that of any other proponent, or to secure any advantage against the public body awarding the Contract of anyone interested in proposed Contract; that all statements contained in the proposal are true, and, further, that the proponent has not, directly or indirectly, submitted his or her proposal price of any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

6/8/16
Date

PRODUCERS DAIRY FOODS, INC.
Name of Vendor

FRANK B. SEWILL
Printed name of Authorized Company Representative

Frank B. Sewill
Signature of Authorized Company Representative

Davis Joint Unified School District
Student Nutrition Services
Milk / Dairy Products
Bid #1617FoodSNS

Authorized Vendor Signature

Proposal Submitted by:

The undersigned declares under penalty of perjury under the laws of the State of California that the presentations made in this bid are true and correct.

6/8/16 Frank B. Sewill DIRECTOR OF ADMINISTRATION, FRANK B SEWILL
Date Signature/Title Type or Print Name

PRODUCERS DAIRY FOODS, INC 250 E. BELMONT AVE, FRESNO, CA. 93701
Name of Company Address City and State

(559) 264-6583 437-4678
Area Code Telephone Number Fax Number

94-0783760
Federal Tax Id Number



Davis Joint Unified School District
 Student Nutrition Services
 1919 5th Street
 Davis, CA 95616

Addendum "A" Price Sheet

This is not an order
 Bid No. 1617FOODSNS

Item No.	Item Description	Quantity	Unit	Pack	Unit Description	Bidder Use These Columns Only		
						Brand Name	Unit Price	Total
1	Milk, Grade A, 1% Low Fat	225,200	1/2 Pint	60	Case	PDF #179	.1710/10.26 CASE	38,509.20
2	Milk, Grade A, 100% Non Fat, No HFC, Chocolate	231,725	1/2 Pint	60	Case	PDF #231	.1765/10.59 CASE	40,899.46
3	Milk, Grade A, Whole	50	1/2 Gallon	Each	Case	PDF #114	1.48 EACH	74.00
4	Milk, Grade A, 1% Low Fat	200	6 Gallon Bag in the Box	Each	Case	PDF #169	17.80 EACH	3,560.00
5	Sour Cream	50	#5	Each	Tub	PDF #352	5.30 EACH	265.00
Grand Total \$								83,307.66

Notice: Manual Signature required - Unsigned Bids will be rejected.

Undersigned hereby proposes and agree to furnish and deliver the goods &/or services in accordance with terms, conditions, specifications, and prices herein quoted.

[Handwritten Signature]
 Signature of Bidder

DIRECTOR OF ADMINISTRATION
 Title

PRODUCERS DAIRY FOODS, INC.
 Company/Firm Name

250 E. BELMONT AVE, FRESNO, CA. 93701
 Street Address, City, State, Zip Code

(559) 264-6583
 Phone



2016-2017 Milk Bid #1617FOODSNS

Addendum "B" School Sites

The school locations for delivery are as follows:

Birch Lane Elementary	1600 Birch Lane, Davis, CA
Cesar Chavez Elementary	1221 Anderson Road, Davis, CA
Korematsu Elementary	3100 Loyola Drive, Davis, CA
Montgomery Elementary	1441 Danbury Street, Davis, CA
North Davis Elementary	555 E. 14 th Street, Davis, CA
Patwin Elementary	2222 Shasta Drive, Davis, CA
Pioneer Elementary	5215 Hamel Street, Davis, CA
Willett Elementary	1207 Sycamore Lane, Davis CA
Emerson Junior High School	2121 Calaveras Ave., Davis, CA
Harper Junior High School	4000 E. Covell Blvd, Davis, CA
Holmes Junior High School	1220 Drexel Drive, Davis, CA
Da Vinci Charter Academy	1400 E. 8 th Street, Davis, CA
Davis High School	315 W. 14 th Street, Davis, CA
Central Kitchen	1919 5 th Street, Davis, CA

Producers
SINCE 1932

Fresh from local farms

A Great Source of Nutrition

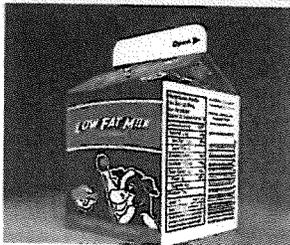
Fat Free Chocolate
13% Lower Sodium!

Our Product is guaranteed



The taste kids love is bursting with refreshing flavor!

HALF PINT CARTONS - 60 UNITS PER CASE



LOW FAT
Product Code #179

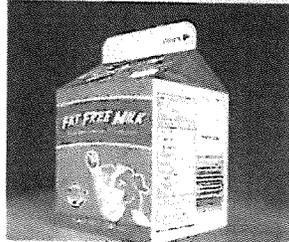
Nutrition Facts

Serv. Size 1 cup (240mL)
Serv. Per Container 1
Calories 130 Cal. from Fat 20

Amount / Serving		% DV*
Total Fat	2.5g	4%
Saturated Fat	1.5g	8%
Trans Fat	0g	
Cholesterol	15mg	5%
Sodium	160mg	7%
Total Carb	16g	5%
Dietary Fiber	0g	0%
Sugars	16g	
Protein	11g	

Vitamin A 10% • Vitamin C 4%
Calcium 40% • Iron 0% • Vitamin D 25%
*Percent Daily Values are based on a 2000 calorie diet

INGREDIENTS: LOW FAT MILK, VITAMIN A PALMITATE, VITAMIN D3.



FAT FREE
Product Code #248

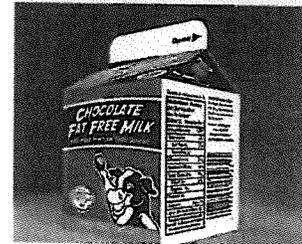
Nutrition Facts

Serv. Size 1 cup (240mL)
Serv. Per Container 1
Calories 90 Cal. from Fat 0

Amount / Serving		% DV*
Total Fat	0g	0%
Saturated Fat	0g	0%
Trans Fat	0g	
Cholesterol	5mg	1%
Sodium	135mg	6%
Total Carb	14g	5%
Dietary Fiber	0g	0%
Sugars	14g	
Protein	9g	

Vitamin A 10% • Vitamin C 4%
Calcium 35% • Iron 0% • Vitamin D 25%
*Percent Daily Values are based on a 2000 calorie diet

INGREDIENTS: FAT FREE MILK, VITAMIN A PALMITATE, VITAMIN D3.



FAT FREE CHOCOLATE
Product Code #231

Nutrition Facts

Serv. Size 1 cup (240mL)
Serv. Per Container 1
Calories 120 Cal. from Fat 0

Amount / Serving		% DV*
Total Fat	0g	0%
Saturated Fat	0g	0%
Trans Fat	0g	
Cholesterol	5mg	2%
Sodium	140mg	6%
Total Carb	21g	7%
Dietary Fiber	0g	0%
Sugars	19g	
Protein	9g	

Vitamin A 10% • Vitamin C 2%
Calcium 30% • Iron 0% • Vitamin D 25%
*Percent Daily Values are based on a 2000 calorie diet

INGREDIENTS: SKIM MILK, SUGAR, COCOA (PROCESSED WITH ALKALI), CARRAGEENAN, SALT, VANILLIN (AN ARTIFICIAL FLAVOR) VITAMIN A PALMITATE, VITAMIN D3.



CULTURED PRODUCTS

BUTTERMILK

Nutrition Facts	
Serving Size 1 cup (8 oz.) (240mL)	
Servings Per Container about 8	
Amount Per Serving	
Calories 120	Calories from Fat 20
% Daily Value*	
Total Fat 2.5g	4%
Saturated Fat 1.5g	8%
Trans Fat 0g	
Cholesterol 15mg	4%
Sodium 280mg	12%
Potassium 510mg	15%
Total Carbohydrate 14g	5%
Dietary Fiber 0g	0%
Sugars 14g	
Protein 10g	
Vitamin A 0%	Vitamin C 4%
Calcium 35%	Iron 0%
Vitamin B12 20%	Phosphorus 30%
Riboflavin 40%	

*Percent Daily Values are based on a 2,000 calorie diet.
Your Daily Values may be lower or higher depending on your calorie needs.

Calories: 2,000		2,500	
Total Fat	Less Than 65g	80g	
Sat Fat	Less Than 20g	25g	
Cholesterol	Less Than 300mg	300mg	
Sodium	Less Than 2,400mg	2,400mg	
Total Carbohydrate	Less Than 300g	375g	
Dietary Fiber	25g	30g	
Protein	50g	65g	

INGREDIENTS: Cultured Skim Milk, Milk, Fresh Condensed Skim Milk and Salt.

SOUR CREAM

Nutrition Facts	
Serving Size 2 Tbsp. (30mL)	
Servings Per Container about 32	
Amount Per Serving	
Calories 70	Calories from Fat 50
% Daily Value*	
Total Fat 6g	9%
Saturated Fat 4g	19%
Trans Fat 0g	
Cholesterol 25mg	8%
Sodium 15mg	1%
Total Carbohydrate 2g	1%
Dietary Fiber 0g	0%
Sugars 2g	
Protein 1g	
Vitamin A 4%	Vitamin C 0%
Calcium 4%	Iron 0%

*Percent Daily Values are based on a 2,000 calorie diet.
Your Daily Values may be lower or higher depending on your calorie needs.

Calories: 2,000		2,500	
Total Fat	Less Than 65g	80g	
Sat Fat	Less Than 20g	25g	
Cholesterol	Less Than 300mg	300mg	
Sodium	Less Than 2,400mg	2,400mg	
Total Carbohydrate	Less Than 300g	375g	
Dietary Fiber	25g	30g	
Protein	50g	65g	

INGREDIENTS: Grade A Cultured Cream and Kosher Gelatin.

COTTAGE CHEESE

Nutrition Facts	
Serving Size 1/2 Cup (113g)	
Servings Per Container about 4	
Amount Per Serving	
Calories 120	Calories from Fat 45
% Daily Value*	
Total Fat 5g	7%
Saturated Fat 3g	15%
Trans Fat 0g	
Cholesterol 15mg	6%
Sodium 350mg	15%
Total Carbohydrate 4g	1%
Dietary Fiber 0g	0%
Sugars 3g	
Protein 14g	
Vitamin A 4%	Vitamin C 2%
Calcium 8%	Iron 0%

*Percent Daily Values are based on a 2,000 calorie diet.
Your Daily Values may be lower or higher depending on your calorie needs.

Calories: 2,000		2,500	
Total Fat	Less Than 65g	80g	
Sat Fat	Less Than 20g	25g	
Cholesterol	Less Than 300mg	300mg	
Sodium	Less Than 2,400mg	2,400mg	
Total Carbohydrate	Less Than 300g	375g	
Dietary Fiber	25g	30g	
Protein	50g	65g	

INGREDIENTS: Cultured Pasteurized Nonfat Milk and Cream, Salt, Locust Bean Gum, Carbon Dioxide (to maintain freshness), Carrageenan and Enzymes.

LOWFAT COTTAGE CHEESE

Nutrition Facts	
Serving Size 1/2 Cup (113g)	
Servings Per Container about 4	
Amount Per Serving	
Calories 100	Calories from Fat 20
% Daily Value*	
Total Fat 2.5g	4%
Saturated Fat 1.5g	7%
Trans Fat 0g	
Cholesterol 10mg	4%
Sodium 350mg	15%
Total Carbohydrate 4g	1%
Dietary Fiber 0g	0%
Sugars 3g	
Protein 15g	
Vitamin A 4%	Vitamin C 2%
Calcium 8%	Iron 0%

*Percent Daily Values are based on a 2,000 calorie diet.
Your Daily Values may be lower or higher depending on your calorie needs.

Calories: 2,000		2,500	
Total Fat	Less Than 65g	80g	
Sat Fat	Less Than 20g	25g	
Cholesterol	Less Than 300mg	300mg	
Sodium	Less Than 2,400mg	2,400mg	
Total Carbohydrate	Less Than 300g	375g	
Dietary Fiber	25g	30g	
Protein	50g	65g	

INGREDIENTS: Cultured Pasteurized Nonfat Milk and Low Fat Milk, Salt, Locust Bean Gum, Carbon Dioxide (to maintain freshness), Carrageenan, Vitamin A Palmitate and Enzymes.

LOWFAT VANILLA YOGURT

Nutrition Facts	
Serving Size 8 oz (227g)	
Servings Per Container 1	
Amount Per Serving	
Calories 240	Calories from Fat 15
% Daily Value*	
Total Fat 2g	3%
Saturated Fat 1g	6%
Trans Fat 0g	
Cholesterol 10mg	4%
Sodium 140mg	6%
Potassium 430mg	12%
Total Carbohydrate 49g	16%
Dietary Fiber 0g	0%
Sugars 43g	
Protein 8g	17%
Vitamin A 0%	Vitamin C 4%
Calcium 30%	Iron 0%

*Percent Daily Values are based on a 2,000 calorie diet.
Your Daily Values may be higher or lower depending on your calorie needs.

Calories: 2,000		2,500	
Total Fat	Less Than 65g	80g	
Sat Fat	Less Than 20g	25g	
Cholesterol	Less Than 300mg	300mg	
Sodium	Less Than 2,400mg	2,400mg	
Total Carbohydrate	Less Than 300g	375g	
Dietary Fiber	25g	30g	
Protein	50g	65g	

INGREDIENTS: CULTURED GRADE A PASTEURIZED LOWFAT MILK, LIVE PROBIOTIC COBB STREPT, NONFAT MILK, SUGAR, CORN STARCH, MODIFIED FOOD STARCH (CORN), GELATIN, SWEET, NATURAL FLAVOR, PECTIN, LOCUST BEAN GUM, CITRIC ACID.
Contains live active cultures including acidophilus and bifidus.



Mérieux NutriSciences Certification LLC
111 E. Wacker Dr., Ste 2300
Chicago, IL 60601
USA

Certificate Of Registration

Producers Dairy Foods Inc

250 East Belmont Avenue
Fresno, California, UNITED STATES, 93701

is registered as meeting the requirements of the

SQF Code Edition 7.2

Level 3: Comprehensive Food Safety and Quality Management System

Certification Details:

Date of Decision: Apr 15, 2016
Date of Audit: Mar 10, 2016
Certificate Number: 104280

Date of Expiry: May 8, 2017
Date of Next Audit: Feb 22, 2017

Registration Schedule:

Scope of Registration (Food Sector Categories and Products)

- 10. Dairy Food Processing : buttermilk
- 10. Dairy Food Processing : ice cream mix
- 10. Dairy Food Processing : milk
- 10. Dairy Food Processing : sour cream
- 16. Ice, Drink, Beverage Processing : flavored drink
- 16. Ice, Drink, Beverage Processing : fruit juice
- 16. Ice, Drink, Beverage Processing : tea
- 16. Ice, Drink, Beverage Processing : water



One world. One standard.

SQF Institute is a division of the Food Marketing Institute (FMI).



Z3720906AB
WWW.JAS-ANZ.ORG/REGISTER



Martin R. Fawell

Authorized by

Miranda Miller

Issuing Officer



PRODUCERS DAIRY FOODS, INC.
P.O. Box 1231, Fresno, CA 93715-1231
250 E. Belmont, Fresno, CA 93701-1403
559.264.6583 • www.producersdairy.com

June 8, 2016

Dominic Machi, Student Nutrition Services
Davis Joint Unified School District
1919 5th St.
Davis, CA 95616

Dear Dominic:

Producers Dairy Foods, Inc. appreciates the opportunity you have given us to bid on the dairy business for the incoming 2016/2017 school year.

Enclosed is our Bid Form for Dairy Products for the incoming 2016/2017 school year. Please note our escalating clause.

ESCALATING CLAUSE: Producers Dairy must insert an escalating clause because of unknown factors at this time. Also, it is a requirement of the California Department of Agriculture. This escalating clause includes our raw product costs, which Producers Dairy has no control over from the dairy farmer or our carton supplier.

Respectfully,

PRODUCERS DAIRY FOODS, INC.

A handwritten signature in black ink, appearing to read "Frank B. Sewill", written in a cursive style.

Frank B. Sewill
Director of Administration

Enclosure

FBS/tc