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COMPANY OVERVIEW: SHS, Inc.

With over ten years of experience Southern Hemisphere Shades Inc. (SHS, Inc.) offers a proven selection of premium tension membrane structures. Our commitment to excellence in design, manufacturing and construction is demonstrated through the unparalleled products and services we distribute nationwide. These products are well known for their safety and long lasting durability. The company of SHS, Inc. offers three creative brands focused on premier quality...

- InoFab Structures, the premium brand of SHS, Inc. provides custom tension structures for a variety of applications and is known for their imaginative designs and refreshing approach to providing shade and shelter.
- InoFab Modular provides an assortment of creative pre-engineered shade structures and tension canopies for communities and various market segments.
- DuraTex Awnings, a commercial builder focused on shelters and awnings for retail and other applications, provides unique aesthetics while lowering utility costs for buildings.

As a company SHS, Inc. strives to deliver the highest quality products combined with personal and professional services. Our team of professional designers, engineers, fabricators, and installers will have your structure delivered on schedule and provide warranties equal to the best available in the country. Our commitment to excellence in design and focus on customer relationships has helped us become the vendor of choice for many high profile companies and small organizations.





PROPOSAL

INOFAB | INOFAB MODULAR

INOFAB MODULAR

As a leader in the fabric structure industry InoFab Modular provides distinctive shade solutions for communities nationwide. Through years of research and development InoFab Modular offers an assortment of pre-engineered shade structures that provide extensive sun protection while creating distinctively appealing architecture. Our modular structures are designed for year-round performance with minimal maintenance. This commitment to superior products coupled with unrivaled after sales service has distinguished our structures as the vendor of choice for many cities throughout the country.

Through a dedicated team of fabric structure professionals we are proud to offer diverse and exceptionally safe structures. In addition to modular units our parent company, SHS, Inc., offers comprehensive design/build services to manage your entire project. As a result we are able to offer extensive warranties on both the product and construction of your structure. Our modular fabric structures are fabricated according to strict quality control standards as we endeavor to provide safe protection for the community for years to come.





PROPOSAL

INOFAB | INOFAB MODULAR

CAPABILITIES

Structural Design
3-D Renderings/Animations
Engineering Analysis
Structural Engineering

Steel Fabrication
Fabric Manufacturing
Steel Sand Blasting
Steel Powder Coating

Construction Documents
Installation
Modification
Project Management

PORTFOLIO

Government

United States Air Force
United States Army
Marine Corps Logistics
City of Sacramento, CA
City of Mission Viejo, CA
City of Monterey Park, CA
City of Bakersfield, CA
City of San Marcos, CA
City of Manchester, CT
El Dorado County
Placer County

Educational

Natomas USD
Pasadena USD
Vallejo USD
West Fresno USD
Stockton USD
Los Angeles USD
Santa Clara USD
Los Rios Colleges
Texas A&M
Sacramento State
Bowers Kidseum

Corporate

NASA
Lockheed Martin
Blue Beacon
Electronic Arts
Marriott Residence Inn
Pep Boys
Plantronics Inc.
Interstate Batteries
Penske Automotive Group
U.S. Bank Tower
GoodEarth, Inc.



Sports Complex



Corporate Parking



Community Park



Athletic Facilities



PROPOSAL

INOFAB | INOFAB MODULAR

ENVIRONMENTAL AWARENESS

In an effort to contribute to environmental awareness and responsibility, Southern Hemisphere Shades Inc. is establishing new industry responsibility standards through the efforts of our own in-house Environmental Impact Research. With specific credentials in Bio Chemistry and Environmental Science we are able to constantly monitor our compliance with the EPA standards. With published papers in the field of Endocrine Disruptors and the role plastic products might play, we are constantly updating our industry's product value systems to ensure maximum community health & comfort combined with long term safety.

We believe Southern Hemisphere Shades Inc. is an industry leader in this field.

PRODUCT RECYCLING

All of our HDPE and PVC product lines are 100% recyclable. Excess waste, including fabric and steel, is recycled by SHS, Inc.





PROJECT DETAILS, SCOPE OF WORK & PRICING

Project: Davis USD
Location: Davis, CA
Phone: (530) 759-2182
Email: gparker@djud.net
Customer: George Parker

Date: May 4, 2015
Toll Free: 1-877-266-5516
Phone: (916) 348-1391
Fax: (916) 972-1814
Email: Andrew@shshade.com

SCOPE OF WORK: PRODUCT

Model: DSA Hip Shade Structures | Model Number: Varies | Quantity: Varies

SCOPE OF WORK: DESIGN

- ✓ Initial Design: complete design of all steel members, hardware components & fabric membrane
- ✓ Renderings: provide 3-D elevation drawings
- ✓ Drawings: provide DSA PC stamped drawings & calculations

SCOPE OF WORK: FABRICATION

- ✓ Steel: procure & fabricate structural steel components and members
- ✓ Welding: provide certified welders and mill certifications for all structural steel selections
- ✓ Cleaning: complete sand blasting and surface preparation of all steel members for painting
- ✓ Paint: powder coat all structural steel in customers color selection
- ✓ Membrane: procure and complete fabric patterning analysis for fabrication
- ✓ Fabric: fabricate CSFM approved shade membrane in customers color selection
- ✓ Hardware: provide all steel cabling & hardware for full erection of structure
- ✓ Shipping & Handling: delivery to construction site

SCOPE OF WORK: CONSTRUCTION

- ✓ Coordinate site layout for utility ID
- ✓ Identify column location points
- ✓ Excavate footings and set structural rebar reinforcements as needed
- ✓ Provide and set columns as identified on plans
- ✓ Supply and pour concrete to required specifications
- ✓ Erect all upper crossbeams, support rafters and structural steel selections as per plans
- ✓ Drill and bolt structures as per approved drawings
- ✓ Attach and secure CSFM approved membrane
- ✓ Tension fabric & secure with hardware
- ✓ On site supervisor has over ten years of experience with the construction of fabric structures



PROJECT DETAILS, SCOPE OF WORK & PRICING

SCOPE OF WORK: WARRANTY

- ✓ Steel Frames & Members: warrant the steel frames for a total period of 10 years not to fail due to faulty workmanship or corrosion from completed installation date. Steel frames are guaranteed not to fail due to rust or corrosion on the steel frames, fittings or cable.
- ✓ Architectural Fabric Systems: premier commercial HDPE fabric will have a pro-rated warranty of 10 years, with the exception of Red and Yellow fabrics. This warranty includes, but is not limited to, aggressive fading, mildew, rotting, and deterioration due to outdoor heat or cold. Red and Yellow fabrics shall have a pro-rated warranty of 5 years.
- ✓ Powder Coating: warrant the powder coat finish for deterioration or faulty workmanship for a period of 1 year from completed installation date.

TURN-KEY PRICING

HIP (Entry height at 10')

- 20' x 40': 18,807.00

SINGLE POST HYPAR (This design does not have a PC and would require a submittal for the project, which is included in the price below)

- 14' x 14': 12,350.00

Pricing does not include site plans, DSA project fees or inspections