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QUOTATION

 Account Name
 Davis Joint Unified School District
 Contact Name
 Marcia Bemard

 Bill To
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Prepared By Richard Strisik Created Date 3/19/2020

 Phone
 240-482-3531
 Quote Number
 Q# 202003-006483

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 Opportunity Number OPTY 201908-9288

Product	Product Code	List Price	Sales Price	Quantity	Total Price
Adjustment	ADJUST	\$0.00	\$300.00	1.00	\$300.00
Custom 20GB Data Plan - Shared data pool, roll-over	CUST20GB	\$149.97	\$149.97	400.00	\$59,988.00
Kajeet SmartSpot® 900 w/case, power cable, instruction manual (purchase)	SSV900	\$99.97	\$99.97	100.00	\$9,997.00
Network: Verizon	NETVZW	\$0.00	\$0.00	100.00	\$0.00

 Subtotal
 \$70,285.00

 Telecom Admin
 \$4,139.17

 Fees
 \$100.00

 Quote Shipping
 \$100.00

 Quote Grand Total
 \$74,524.17

Due to exceptional demand and the Kajeet COVID-19 response plan Kajeet makes the following declarations:

- Orders will be filled on a <u>First Come</u>, <u>First Served</u> basis using the date/time stamp of <u>Purchase Order</u> receipt by Kajeet.
- New POs will enter the fulfillment queue behind all prior orders, regardless of PO size/volume.
- Kajeet can only provide an ETA for fulfillment after the PO is in the queue.
- . POs will be filled with SmartSpot devices matching Customer's specified Network Carrier requirements
 - · Flexibility in Network Carrier requirements may improve fulfillment time by expanding device supply options.
- . Kajeet can make no quarantees on inventory availability or on fulfillment times before receipt of a valid Purchase Order.
- . Expedited shipping (overnight air) must be paid for on Purchase Order to be valid.

Kajeet powers the K-12 mobile environment by providing and managing safe, mobile connectivity and providing visibility into learning. Kajeet extends the school day with Wi-Fi on the bus and Internet access outside the classroom; provides continuity of business through wireless fail-over connectivity; manages student mobile devices anywhere; and centrally administers school IoT platforms.

TERMS & CONDITIONS

- All prices are quoted in U.S. Dollars. All prices valid only through Kajeet direct sales. Quote is valid for 7 days. The amount presented in this quotation is confidential & proprietary and intended for the consideration of the Buyer. Buyer and Kajeet will sign and execute a Services Agreement prior to execution of the program. Credit card payments are subject to a 5.0% processing fee. Kajeet W-9 available upon request. Kajeet®, Arterra Mobility®, and Otarris™ products and services are protected by the following issued U.S. patents 8,929,857; 8,918,080; 8,774,755; 8,774,754; 8,755,768; 8,731,517; 8,725,109; 8,712,371; 8,706,079; 8,667,559; 8,644,796; 8,639,216; 8,634,803; 8,634,802; 8,634,801; 8,630,612; 8,611,885; 8,600,348; 8,594,619; 8,588,735; 8,285,249; 8,078,140; 7,945,238; 7,899,438; 7,881,697. Other patents are pending. Kajeet®, Kajeet SmartSpot®, Education Broadband™, SmartBus™, SmartSpot Protection™, Kajeet Complete™, Kajeet Custom™, Arterra Mobility®, and Sentine® are trademarks of Kajeet, Inc.
- Telecom, Network and Admin Fees (TAF) defray a wide variety of Federal, State, and/or Local fees charged to telecommunications
 carriers and are subject to a 6.9% fee on data-related services. This is not state or federal sales tax.
- · Shipping costs related to hardware only.
- Sales tax is an estimate based on your state and/or locality. Sales tax is calculated on equipment only. The PO must contain the
 correct sales tax amount and is the responsibility of the PO issuer. If Sales tax line item is blank; Applicable state sales taxes are not
 included in this quotation.