

LAB-AIDS Pilot Project Plan for: SEPUP NGSS 3e Weather & Climate Unit

Date: September 14, 2019

School Name: Cesar Chavez ES

Primary Contact: Ingrid Salim

Address: 221 Anderson Road, Davis, CA 95616

Email Address: isalim@djUSD.net

Phone Number: 530-757-5300

Thank you for your interest in participating in a LAB-AIDS Pilot Project. The purpose of this Pilot Project is to enable teachers to personally experience the impact and effect that LAB-AIDS' middle and high school curricula have on their students achievement and motivation.

The following outlines our partnership plan for a Pilot Project of: *SEPUP NGSS 3e Weather & Climate Unit*

Administrator and Teacher(s) participating in the Pilot Project

Administrator		Email
Ingrid Salim		isalim@djUSD.net
Classroom Teacher	Grade	Email

Materials to be provided by LAB-AIDS are listed in Attachment C.

Pilot Project Start Date	Pilot Project End Date	Implementation PD Date	RSM Status Follow-Up #1 Date	RSM Status Follow-Up #2 Date	RSM Status Follow-Up #3 Date
September 16, 2019	March 10, 2020	TBD	TBD	TBD	TBD

Upon completion of the Pilot Project you agree to either:

- **Invest in these materials.** (See Attachment A)
- **Return the materials.** (See Attachment B)

After reviewing this plan, please return it with appropriate signature(s) below to the attention of Nancy Alpers, LAB-AIDS Customer Relations Manager, via fax 631.737.1286 or email nalpers@lab-aids.com.

"Pilot Project Partner Signatures"	
Administrator: Ingrid Salim	
Signature:	Date:
Administrator:	
Signature:	Date:

Thank you for your partnership in this Pilot Project Plan. We look forward to future collaboration and support for the Project.

Sincerely,

Lee Wohlwerth
Curriculum Specialist - Pacific
Lab-Aids, Inc.
Phone: 916-606-5256
leew@lab-aids.com
www.lab-aids.com

ATTACHMENT A

Invest in these Materials

Notify your Science Curriculum Specialist Lee Wohlwerth, 916-606-5256 or leew@lab-aids.com

**If these materials are not the entire amount that will be purchased for implementation,
Please let Lee know now so that a quote can be prepared for you.**

Have your purchasing department issue a purchase order referencing that you are purchasing the Pilot.

Forward purchase order to the attention of Nancy Alpers:

- a) By email at nalpers@lab-aids.com
- b) Fax 631-737-1286
- c) USPS mail: LAB-AIDS 17 Colt Court, Ronkonkoma, NY 11779

ATTACHMENT B

Return the Materials.

- Within (30) days after the Pilot project completion date you agree to bear the cost of shipping all materials back to LAB-AIDS, Inc.
- **You should keep all original packaging intact in case of return.**
Contact Nancy Alpers for return authorization information at 800-381-8003 ext. 131 or nalpers@lab-aids.com

ATTACHMENT C

Item #	Qty.	Student and Teacher Resource Description	Unit Price	Extended Price
SMS-CA6-3SB	34	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 6 STUDENT BOOK	\$99.00	\$3,366.00
SMS-CA6-3OLSP-1	34	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 6 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$170.00
SMS-CA6-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 6 TEACHER EDITION	\$175.00	\$175.00
SMS-CA6-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 6 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA6-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 6 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
Item #	Qty.	Equipment Description	Unit Price	Extended Price
SMS-WEA-3000NC	1	SEPUP WEATHER & CLIMATE 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,209.10	\$1,209.10
		<i>Student and Teacher Resources to support Curriculum Total</i>		\$3,936.00
		<i>Equipment to support Curriculum Total</i>		\$1,209.10
		Subtotal		\$5,145.10
		Discounted Shipping from 12% to 10% (Does not include portals)		\$480.00
		8.25% Tax (Does not include portals)		\$435.60
		TOTAL		\$6,060.70

LAB-AIDS Pilot Project Plan for: SEPUP NGSS 3e Weather & Climate Units

Date: September 14, 2019

School Name: Korematsu ES

Primary Contact: Ingrid Salim

Address: 3100 Loyola Drive, Davis, CA 95618

Email Address: isalim@djUSD.net

Phone Number: 530-757-5300

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Administrator and Teacher(s) participating in the Pilot Project

Administrator		Email
Ingrid Salim		isalim@djUSD.net
Classroom Teacher	Grade	Email

Materials to be provided by LAB-AIDS are listed in Attachment C.

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Administrator:	
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SMS-CA6-3OLSP-1	34	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 6 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$170.00
SMS-CA6-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 6 TEACHER EDITION	\$175.00	\$175.00
SMS-CA6-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 6 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA6-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 6 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
Item #	Qty.	Equipment Description	Unit Price	Extended Price
SMS-WEA-3000NC	1	SEPUP WEATHER & CLIMATE 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,209.10	\$1,209.10
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		Subtotal		\$5,145.10
		Discounted Shipping from 12% to 10% (Does not include portals)		\$480.00
		8.25% Tax (Does not include portals)		\$435.60
		TOTAL		\$6,060.70

LAB-AIDS Pilot Project Plan for: *SEPUP NGSS 3e Weather & Climate Unit*

Date: September 14, 2019

School Name: North Davis ES

Primary Contact: Ingrid Salim

Address: 555 W 14th Street, Davis, CA 95616

Email Address: isalim@djusd.net

Phone Number: 530-757-5300

Thank you for your interest in participating in a LAB-AIDS Pilot Project. The purpose of this Pilot Project is to enable teachers to personally experience the impact and effect that LAB-AIDS' middle and high school curricula have on their students achievement and motivation.

The following outlines our partnership plan for a Pilot Project of: *SEPUP NGSS 3e Weather & Climate Unit*

Administrator and Teacher(s) participating in the Pilot Project

Administrator		Email
Ingrid Salim		isalim@djusd.net
Classroom Teacher	Grade	Email

Materials to be provided by LAB-AIDS are listed in Attachment C.

Pilot Project Start Date	Pilot Project End Date	Implementation PD Date	RSM Status Follow-Up #1 Date	RSM Status Follow-Up #2 Date	RSM Status Follow-Up #3 Date
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Signature:	Date:
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		TOTAL		\$6,060.70

LAB-AIDS Pilot Project Plan for: *SEPUP NGSS 3e Weather & Climate Unit*

Date: September 14, 2019

School Name: Willett Elementary School

Primary Contact: Ingrid Salim

Address: 1207 Sycamore Lane, Davis, CA 95616

Email Address: isalim@djUSD.net

Phone Number: 530-757-5300

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Administrator		Email
Ingrid Salim		isalim@djUSD.net
Classroom Teacher	Grade	Email

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		Subtotal		\$5,145.10
		Discounted Shipping from 12% to 10% (Does not include portals)		\$480.00
		8.25% Tax (Does not include portals)		\$435.60
		TOTAL		\$6,060.70

LAB-AIDS Pilot Project Plan for: *SEPUP NGSS 3e Chemistry of Materials Unit*

Date: September 5, 2019

School Name: DaVinci Jr. High School

Primary Contact: Ingrid Salim

Address: 2121 Calaveras Ave., Davis, CA 95616

Email Address: isalim@djud.net

Phone Number: 530-757-5300

Thank you for your interest in participating in a LAB-AIDS Pilot Project. The purpose of this Pilot Project is to enable teachers to personally experience the impact and effect that LAB-AIDS' middle and high school curricula have on their students achievement and motivation.

The following outlines our partnership plan for a Pilot Project of: *SEPUP NGSS 3e Chemistry of Materials Unit*

Administrator and Teacher(s) participating in the Pilot Project

Administrator		Email
Ingrid Salim		isalim@djud.net
Classroom Teacher	Grade	Email

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ATTACHMENT C

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SMS-CA7-3SB	100	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 7 STUDENT BOOK	\$99.00	\$9,900.00
SMS-CA7-3OLSP-1	100	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$500.00
SMS-CA7-3TE	3	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER EDITION	\$175.00	\$525.00
SMS-CA7-3TR	3	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER RESOURCES EDITION	\$50.00	\$150.00
SMS-CA7-3OLTP-7	3	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$525.00
Item #	Qty.	Equipment Description	Unit Price	Extended Price
SMS-MAT-3000NC	3	SEPUP CHEMISTRY OF MATERIALS 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,824.30	\$5,472.90
		<i>Student and Teacher Resources to support Curriculum Total</i>		\$11,600.00
		<i>Equipment to support Curriculum Total</i>		\$5,472.90
		Subtotal		\$17,072.90
		Discounted Shipping from 12% to 10%		\$1,604.79
		8.25% Tax		\$1,456.35
		TOTAL		\$20,134.04

LAB-AIDS Pilot Project Plan for: *SEPUP NGSS 3e Weather & Climate, Chemistry of Materials and Waves Unit*

Date: September 14, 2019

School Name: Davis School for Independent Study

Primary Contact: Ingrid Salim

Address: 526 B Street, Davis, CA 95616

Email Address: isalim@djusd.net

Phone Number: 530-757-5300

Thank you for your interest in participating in a LAB-AIDS Pilot Project. The purpose of this Pilot Project is to enable teachers to personally experience the impact and effect that LAB-AIDS' middle and high school curricula have on their students achievement and motivation.

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Administrator and Teacher(s) participating in the Pilot Project

Administrator		Email
Ingrid Salim		isalim@djusd.net
Classroom Teacher	Grade	Email

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SMS-CA6-3SB	20	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 6 STUDENT BOOK	\$99.00	\$1,980.00
SMS-CA7-3SB	20	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 7 STUDENT BOOK	\$99.00	\$1,980.00
SMS-CA8-3SB	20	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 8 STUDENT BOOK	\$99.00	\$1,980.00
SMS-CA6-3OLSP-1	20	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 6 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$100.00
SMS-CA7-3OLSP-1	20	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$100.00
SMS-CA8-3OLSP-1	20	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$100.00
SMS-CA6-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 6 TEACHER EDITION	\$175.00	\$175.00
SMS-CA6-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 6 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA7-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER EDITION	\$175.00	\$175.00
SMS-CA7-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA8-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER EDITION	\$175.00	\$175.00
SMS-CA8-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA6-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 6 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
SMS-CA7-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
SMS-CA8-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
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SMS-WEA-3000NC	1	SEPUP WEATHER & CLIMATE 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,209.10	\$1,209.10
SMS-MAT-3000NC	1	SEPUP CHEMISTRY OF MATERIALS 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,824.30	\$1,824.30
SMS-WAV-3000NC	1	SEPUP WAVES 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$2,547.20	\$2,547.20
		Student and Teacher Resources to support Curriculum Total		\$7,440.00
		Equipment to support Curriculum Total		\$5,580.60
		Subtotal		\$13,020.60
		Discounted Shipping from 12% to 10% (Does not include portals)		\$1,219.56
		8.25% Tax (Does not include portals)		\$1,106.75
		TOTAL		\$15,346.91

LAB-AIDS Pilot Project Plan for: SEPUP NGSS 3e Chemistry of Materials and Waves Unit

Date: September 5, 2019

School Name: Emerson Jr High School

Primary Contact: Ingrid Salim

Address: 2121 Calaveras Avenue Davis, CA 95616

Email Address: isalim@djUSD.net

Phone Number: 530-757-5300

Thank you for your interest in participating in a LAB-AIDS Pilot Project. The purpose of this Pilot Project is to enable teachers to personally experience the impact and effect that LAB-AIDS' middle and high school curricula have on their students achievement and motivation.

The following outlines our partnership plan for a Pilot Project of: *SEPUP NGSS 3e Chemistry of Materials and Waves Unit*

Administrator and Teacher(s) participating in the Pilot Project

Administrator		Email
Ingrid Salim		isalim@djUSD.net
Classroom Teacher	Grade	Email

Materials to be provided by LAB-AIDS are listed in Attachment C.

Pilot Project Start Date	Pilot Project End Date	Implementation PD Date	RSM Status Follow-Up #1 Date	RSM Status Follow-Up #2 Date	RSM Status Follow-Up #3 Date
September 16, 2019	March 10, 2020	TBD	TBD	TBD	TBD

Upon completion of the Pilot Project you agree to either:

- **Invest in these materials.** (See Attachment A)
- **Return the materials.** (See Attachment B)

After reviewing this plan, please return it with appropriate signature(s) below to the attention of Nancy Alpers, LAB-AIDS Customer Relations Manager, via fax 631.737.1286 or email nalpers@lab-aids.com.

"Pilot Project Partner Signatures"	
Administrator: Ingrid Salim	
Signature:	Date:
Administrator:	
Signature:	Date:

Thank you for your partnership in this Pilot Project Plan. We look forward to future collaboration and support for the Project.

Sincerely,

Lee Wohlwerth
Curriculum Specialist - Pacific
Lab-Aids, Inc.
Phone: 916-606-5256
leew@lab-aids.com
www.lab-aids.com

ATTACHMENT A

Invest in these Materials

Notify your Science Curriculum Specialist Lee Wohlwerth, 916-606-5256 or leew@lab-aids.com

**If these materials are not the entire amount that will be purchased for implementation,
Please let Lee know now so that a quote can be prepared for you.**

**Have your purchasing department issue a purchase order referencing that you are purchasing
the Pilot.**

Forward purchase order to the attention of Nancy Alpers:

- a) By email at nalpers@lab-aids.com**
- b) Fax 631-737-1286**
- c) USPS mail: LAB-AIDS 17 Colt Court, Ronkonkoma, NY 11779**

ATTACHMENT B

Return the Materials.

- Within (30) days after the Pilot project completion date you agree to bear the cost of shipping all materials back to LAB-AIDS, Inc.
- **You should keep all original packaging intact in case of return.**
Contact Nancy Alpers for return authorization information at 800-381-8003 ext. 131 or nalpers@lab-aids.com

ATTACHMENT C

Item #	Qty.	Student and Teacher Resource Description	Unit Price	Extended Price
SMS-CA7-3SB	34	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 7 STUDENT BOOK	\$99.00	\$3,366.00
SMS-CA8-3SB	35	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 8 STUDENT BOOK	\$99.00	\$3,465.00
SMS-CA7-3OLSP-1	34	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$170.00
SMS-CA8-3OLSP-1	35	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$175.00
SMS-CA7-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER EDITION	\$175.00	\$175.00
SMS-CA7-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA8-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER EDITION	\$175.00	\$175.00
SMS-CA8-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA7-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
SMS-CA8-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
Item #	Qty.	Equipment Description	Unit Price	Extended Price
SMS-MAT-3000NC	1	SEPUP CHEMISTRY OF MATERIALS 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,824.30	\$1,824.30
SMS-WAV-3000NC	1	SEPUP WAVES 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$2,547.20	\$2,547.20
		Student and Teacher Resources to support Curriculum Total		\$7,976.00
		Equipment to support Curriculum Total		\$4,371.50
		Subtotal		\$12,347.50
		Discounted Shipping from 12% to 10%		\$1,165.55
		8.25% Tax		\$1,057.80
		TOTAL		\$14,570.85

LAB-AIDS Pilot Project Plan for: SEPUP NGSS 3e Chemistry of Materials and Waves Units

Date: September 5, 2019

School Name: Harper Jr. High School

Primary Contact: Ingrid Salim

Address: 4000 E. Covell Blvd., Davis, CA 95618

Email Address: isalim@djUSD.net

Phone Number: 530-757-5300

Thank you for your interest in participating in a LAB-AIDS Pilot Project. The purpose of this Pilot Project is to enable teachers to personally experience the impact and effect that LAB-AIDS' middle and high school curricula have on their students achievement and motivation.

The following outlines our partnership plan for a Pilot Project of: *SEPUP NGSS 3e Chemistry of Materials and Waves Units*

Administrator and Teacher(s) participating in the Pilot Project

Administrator		Email
Ingrid Salim		isalim@djUSD.net
Classroom Teacher	Grade	Email

Materials to be provided by LAB-AIDS are listed in Attachment C.

Pilot Project Start Date	Pilot Project End Date	Implementation PD Date	RSM Status Follow-Up #1 Date	RSM Status Follow-Up #2 Date	RSM Status Follow-Up #3 Date
September 16, 2019	March 10, 2020	TBD	TBD	TBD	TBD

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"Pilot Project Partner Signatures"	
Administrator: Ingrid Salim	
Signature:	Date:
Administrator:	
Signature:	Date:

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Phone: 916-606-5256
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- b) Fax 631-737-1286**
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ATTACHMENT C

Item #	Qty.	Student and Teacher Resource Description	Unit Price	Extended Price
SMS-CA7-3SB	100	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 7 STUDENT BOOK	\$99.00	\$9,900.00
SMS-CA8-3SB	100	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 8 STUDENT BOOK	\$99.00	\$9,900.00
SMS-CA7-3OLSP-1	100	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$500.00
SMS-CA8-3OLSP-1	100	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$500.00
SMS-CA7-3TE	3	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER EDITION	\$175.00	\$525.00
SMS-CA7-3TR	3	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER RESOURCES EDITION	\$50.00	\$150.00
SMS-CA8-3TE	3	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER EDITION	\$175.00	\$525.00
SMS-CA8-3TR	3	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER RESOURCES EDITION	\$50.00	\$150.00
SMS-CA7-3OLTP-7	3	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$525.00
SMS-CA8-3OLTP-7	3	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$525.00
Item #	Qty.	Equipment Description	Unit Price	Extended Price
SMS-MAT-3000NC	3	SEPUP CHEMISTRY OF MATERIALS 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,824.30	\$5,472.90
SMS-WAV-3000NC	3	SEPUP WAVES 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$2,547.20	\$7,641.60
		Student and Teacher Resources to support Curriculum Total		\$23,200.00
		Equipment to support Curriculum Total		\$13,114.50
		Subtotal		\$36,314.50
		Discounted Shipping from 12% to 10%		\$3,426.45
		8.25% Tax		\$3,278.65
		TOTAL		\$43,019.60

LAB-AIDS Pilot Project Plan for: SEPUP NGSS 3e Waves Unit

Date: September 5, 2019

School Name: Oliver Holmes Jr. High School

Primary Contact: Ingrid Salim

Address: 1220 Drexel Drive, Davis, CA 95616

Email Address: isalim@djusd.net

Phone Number: 530-757-5300

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Administrator		Email
Ingrid Salim		isalim@djusd.net
Classroom Teacher	Grade	Email

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SMS-CA8-3OLSP-1	100	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$500.00
SMS-CA8-3TE	3	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER EDITION	\$175.00	\$525.00
SMS-CA8-3TR	3	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER RESOURCES EDITION	\$50.00	\$150.00
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Item #	Qty.	Equipment Description	Unit Price	Extended Price
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		<i>Student and Teacher Resources to support Curriculum Total</i>		\$11,600.00
		<i>Equipment to support Curriculum Total</i>		\$7,641.60
		Subtotal		\$19,241.60
		Discounted Shipping from 12% to 10%		\$1,821.66
		8.25% Tax		\$1,653.20
		TOTAL		\$22,716.46

AMENDMENT
TO THE
Lab Aids
AND
DAVIS JOINT UNIFIED SCHOOL DISTRICT
(Venue and Data Privacy Law)

This Contract Amendment executed by Lab Aids hereinafter referred to as "Vendor", and Davis Joint Unified School District, hereinafter referred to as "District", which document shall amend the Agreement between the Vendor and District ("Service Agreement") as follows:

1. The Service Agreement shall be governed by and construed in accordance with the laws of the State of California and all disputes arising out or relating to the Service Agreement shall be heard in Superior Court in Yolo County, California.
2. The parties agree to adopt the California Student Data Privacy Agreement ("CSDPA"), the contents of which are incorporated herein by reference. In the event there is a conflict between the CSDPA and the Service Agreement, the CSDPA shall apply and take precedence.

Subject to the terms and conditions set forth in this Amendment, the above referenced Service Agreement between the parties is hereby ratified and confirmed.

Lab Aids

By: 

Name: Christopher J. Keller

Title: Product Manager / Tech. Integrator

Date: September 26, 2019

DAVIS JOINT UNIFIED SCHOOL DISTRICT

By: _____

Name: Bruce E. Colby

Title: Chief Business and Operations Officer

Date: _____

DAVIS JOINT UNIFIED SCHOOL DISTRICT

**AMENDMENT TO CLOUD- BASED SOFTWARE AGREEMENT INVOLVING
PUPIL RECORDS**

**EDUCATION CODE SECTION 49073.1 AMENDMENT TO THE AGREEMENT
BETWEEN THE DAVIS JOINT UNIFIED SCHOOL DISTRICT AND LAB AIDS**

THIS AMENDMENT to the Agreement by and between the Davis Joint Unified School District, a public school district of the state of California and Lab Aids, a corporation, dated September 16, 2019, is hereby made and entered into as of September 20, 2019 as follows:

WHEREAS, Vendor provides software for hands-on, research-based secondary science education.

WHEREAS, as a California public school district, the District is subject to the California Education Code;

WHEREAS, Vendor is a “third party” under Education Code section 49073.1, which defines “third party” as a provider of digital educational software or services, including cloud-based services, for the digital storage, management, and retrieval of pupil records;

WHEREAS, Education Code section 49073.1 requests that any contract for the provision of services entered into between District and Vendor contain certain provisions specified in sections (b)(1) through (b)(9) of Education Code section 49073.1; and

WHEREAS, The District and Vendor desire to amend the terms in their Agreement that will satisfy the requirements of Education Code section 49073.1.

**NOW, THEREFORE, DISTRICT AND VENDOR AGREE TO THE FOLLOWING
TERMS IN COMPLIANCE WITH EDUCATION CODE SECTION 49073.1.**

1. Ownership and Control of Pupil Records. Pupil Records shall continue to be the property of and under the control of the District in accordance with California Education Code section 49073.1. For purposes of this contract, “Pupil Records” means both any information directly related to a pupil that is maintained by the District and information acquired directly from the pupil through the use of instructional software or applications assigned to the pupil by a teacher or other District employee. For purposes of this Agreement, “Deidentified Information” means information that cannot be used to identify an individual pupil. For purposes of this Agreement, “Pupil Records” does not include Deidentified Information, including aggregated Deidentified Information, used by Vendor to improve educational products for adaptive learning purposes and for customizing pupil learning; to demonstrate the effectiveness of Vendor's products in the marketing of those products; or for the development and improvement of educational sites, services, or applications.

2. Ownership and Control of Pupil-Generated Content. Pupils may retain possession and control of their own Pupil-Generated Content, as defined herein, or may transfer Pupil-Generated Content to a personal account by notifying the District’s Director of Technology in writing of such request. For purposes of this contract, “Pupil Generated Content” includes essays, research reports,

portfolios, creative writing, music or other audio files, photographs, but does not include pupil responses to a standardized assessment where pupil possession and control would jeopardize the validity and reliability of that assessment.

3. **Use of Pupil Records.** Vendor shall not use any information in the Pupil Records for any purpose other than those required or specifically permitted by this Agreement.

4. **Review of Pupil Records.** A parent, legal guardian, or pupil who has reached the age of eighteen (18) may review personally identifiable information in the pupil's records and correct erroneous information by notifying the District's Director of Technology in writing of such request. The District will meet with parent, legal guardian, or pupil who has reached the age of eighteen (18) to review and correct any information in the Pupil's Records. The District will notify Vendor of the need to review Pupil Records and/or make corrections to any Pupil Records in writing. Vendor shall provide such Pupil Records and/or correct such errors within five (5) days of receipt of written notice. Vendor shall cooperate with the District in complying with this mandate.

5. **Security and Confidentiality of Pupil Records.** Vendor agrees to hold Pupil Records in strict confidence. Vendor shall not use or disclose Pupil Records received from or on behalf of District except as permitted or required by this Agreement, as required by law, or as otherwise authorized in writing by District. Vendor agrees that it will protect the Pupil Records it receives from or on behalf of District according to commercially acceptable standards and no less rigorously than it protects its own confidential information. Vendor will designate and train responsible individuals, to ensure the security and confidentiality of Pupil Records. Vendor shall develop, implement, maintain and use appropriate administrative, technical and physical security measures to preserve the confidentiality, integrity and availability of all electronically maintained or transmitted Pupil Records received from or on behalf of District, as set forth in this contract. These measures shall be extended by contract to all subcontractors used by Vendor. If District reasonably determines in good faith that Vendor has materially breached any of its obligations under this Section, District may, in its sole discretion, terminate the Agreement immediately if cure is not possible. District shall provide written notice to Vendor describing the violation, the action it intends to take and the timeframe for such action.

6. **Breach Notification Process.** Vendor, within one (1) business day of discovery, shall report to District any use or disclosure of Pupil Records not authorized by the Agreement or otherwise authorized in writing by the District. Vendor's report shall identify: (i) the nature of the unauthorized use or disclosure; (ii) the Pupil Records used or disclosed, (iii) who made the unauthorized use or received the unauthorized disclosure, (iv) what Vendor has done or shall do to mitigate any effect of the unauthorized use or disclosure, and (v) what corrective action Vendor has taken or shall take to prevent future similar unauthorized use or disclosure. Vendor shall provide such other information, including a written report, requested by District. In the event of an unauthorized disclosure of a Pupil's Records, affected parents, legal guardians, or pupils who have reached the age of eighteen (18) will be notified in writing and provided with details and next steps to address the specific breach. Compliance with these requirements shall not, in itself, absolve Vendor of liability in the event of an unauthorized disclosure of Pupil Records.

7. **Retention and Destruction of Pupil Records.** Vendor certifies that a pupil's records shall not be retained or available to Vendor upon completion of the term of the contract. At the termination of the contract, Pupil Records in the possession of Vendor shall be returned and/or destroyed. Upon termination, cancellation, expiration or other conclusion of the contract, Vendor shall return all Pupil Records to District in a format acceptable to District, or if return is not feasible as determined by

District in written notice to Vendor, destroy any and all Pupil Records. Vendor shall not destroy any Pupil Records without express written permission of District. Vendor shall comply with any litigation hold or order to preserve Pupil Records.

8. Compliance with Applicable Laws. The District and Vendor will jointly ensure compliance with the federal Family Educational Rights and Privacy Act (“FERPA”) (20 U.S.C. Sec. 1232g) through following the confidentiality provisions as set forth in this contract, as well as applicable District Board policies. The parties acknowledge and agree that the District is subject to federal and local laws relating to the protection of personally identifiable information (“PII”) of students, including FERPA, and that Vendor is obtaining such PII as a “school official” under section 99.31 of FERPA for the purpose of providing the services hereunder. In addition to FERPA, Vendor shall comply with all federal, state and local laws, rules, regulations and ordinances that are now or may in the future become applicable to Vendor; the services being provided by Vendor; Vendor’s business, equipment and personnel engaged in operations covered by this contract; and the protection of Pupil Records and PII, including but not limited to Education Code section 49060 *et seq.*, the Children’s Online Privacy Protection Act (COPPA) and the Student Online Personal Information Protection Act (SOPIPA). Vendor certifies that it is familiar with these laws, as well as any other applicable requirements for the storage and transmission of Pupil Records and Vendor will comply with all such requirements.

9. Prohibition on Targeted Advertising. Vendor shall not use PII in Pupil Records to engage in targeted advertising.

10. Governing Law and Venue. The Agreement and this Amendment shall be governed by and construed in accordance with the laws of the State of California. Any dispute, claims, demands or actions arising out of or in relation to the Agreement and this Amendment shall be brought in and resolved by the Superior Court of the County of Yolo.

11. Effect of Amendment. If any provisions of this Amendment to the Agreement conflict or are otherwise contrary to the original terms of the Agreement, the terms of this Amendment prevail.

Except as specifically modified herein, all other terms and conditions contained in the Agreement between the District and Vendor shall remain unchanged and in full force and effect.

Dated this 20 of September, 2019

Davis Joint Unified School District

By: _____

Its: _____

LAB AIDS

By:  _____

Its: **Product Manager / Technology Integrator** _____