

CONTRACT NAME: AGREEMENT BETWEEN EXCEL PHOTOGRAPHERS AND DAVIS JOINT UNIFIED SCHOOL DISTRICT

BRIEF DESCRIPTION OF CONTRACT: This is a photography contract to provide school photography for Davis School for Independent Study for the 2019-2020 school year. Excel will photograph students and staff, provide student and staff ID cards, and provide digital data for the District.

FISCAL IMPACT: School photographs are available for purchase. There is no additional charge to DJUSD for this service.



Phone (916) 565-1620

Fax (916) 565-1664

Photography agreement with Excel

Photographers and K-12

Davis School of Independent Study

School address: 526 B District Davis

City: DAVIS CA, Zip 95616

Phone: 530-757-5333 EXT. _____

Administrator: Rob Kinder

Office staff: Cindy Martell

Primary contact: _____ Office staff ☒ Principal _____ Both _____ Other _____

Enrollment: 170 Preschool or other programs on site: _____

School database software Q Start time: 8:00

It is mutually agreed that Excel Photographers will be the school photographer for the 2019-20 school year.

Fall picture day will be: 8-28-19 1st day of school - get 4 hrs out 2 weeks before

Make up day picture day will be: _____

Spring picture day will be: N/A

Promotion picture day will be: _____

Fall pictures will be offered for sale on a prepay basis in vb style

Spring pictures will be offered for sale on a prepay basis in vb style

Picture sales will be handled by payment envelopes, with internet and phone ordering available.

Pictures will be delivered within 20 school days from date taken.

In the Fall Excel will produce composite style class picture

In the Spring Excel will produce _____ style class pictures

In the Spring Excel may produce a yearbook for the school at a _____ discount from our list prices. A contract to produce a yearbook will be separate from this agreement.

As consideration for allowing Excel Photographers to be the sole provider of photographic services, Excel will provide the referenced list of service item from page two of this agreement.

Additional considerations: Free class pic for all students
* send link for parents to purchase in advance

School representative: [Signature] Date 10/12/18

Excel representative: Gina Twiman Date 10-5-18

Primary customer service contact will be Cindy Martell

Primary yearbook contact for this school is _____

Additional contacts: _____

Service Items from Excel Photographers

School: Davis School
Year: 2019-20

Excel Photographers will provide the selected items from the following list:

PHOTOGRAPHIC SERVICES

- ☒ Student safety card for all students
- ☒ Soft student body card for all students
- ☒ School file prints # sets 2
- ☒ Art prints for teachers # sets 0
- ☒ Wallet size portrait all students
- ☒ Secure Internet gallery for everyone
- ☒ Free picture package for all staff
- ☐ Free picture package for staff children
- ☒ Free class picture for all teachers
- ☒ Free staff group picture for all staff
- ☐ _____ group style ☒ composite style
- ☐ Birthday Cards for all students
- ☐ _____ with picture _____ without picture
- ☒ Pictorial directory (working) # 5
- ☒ Pictorial directories (final) # 2
- ☒ Principal album of class pictures
- ☒ All school print style ☒ heritage,
- ☐ _____ all school group or _____ montage

STUDENT AND STAFF ID SERVICES

- ☒ Staff badges with portrait and name
- ☒ Student body card laminated # sets 1
- ☐ Student body card PVC # sets _____
- ☐ Student body card instant # sets _____
- ☐ Library card soft UV coated
- ☐ Library card laminated
- ☐ Library pictorial directory
- ☐ Cafeteria card laminated

DIGITAL SERVICES

- ☒ Administrative CD for _____
- ☐ Yearbook PSPA CD
- ☐ Library CD for _____
- ☐ Excel tags # _____
- ☒ Flow ID software. This allows you to provide replacement ID cards and create awards and certificates with the students picture and name printed on them.

Service list accepted by: School Rep. Initials

EDUCATIONAL RESOURCE SERVICES

- ☐ Free awards and certificates # _____
- ☐ fill in name style
- ☐ Award with portrait and name
- ☐ _____
- ☐ Read across America Bookmarks
- ☐ Classroom posters 13 x 19 # _____
- ☐ Thank you post cards # _____
- ☐ District calendars # _____
- ☐ Monthly minder calendars # _____
- ☐ Desk calendars # _____
- ☐ Visitor stickers # _____ Size _____
- ☐ PVC visitor badges # _____
- ☐ Credit for the amount of \$ _____
- ☐ that may be applied to products offered at excelphotographers.com/educationalresources

STUDENT PROMOTION SERVICES

- ☐ Free 8.5 x 11 Certificate of completion with student portrait and name for _____ grade
- ☐ All class promotion group picture.
- ☐ Certificate of completion for an additional grade with picture and name for \$1.50 ea.
- ☐ Certificate of completion for an additional grade free when Excel is allowed to offer to sell the special promotion portrait.
- ☐ Generic kindergarten certificates of completion. # _____ 15 cents ea.
- ☐ Four page memory folder for \$1.50 ea.
- ☐ Reflections page for \$1.00 ea.
- ☐ 6x9 wooden promotion plaque \$3.75 ea.
- ☐ Cardboard certificate folder \$1.00
- ☐ Vinyl hardback promotion folder \$4.50 ea

ADDITIONS: _____

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