

LAB-AIDS Pilot Project Plan for: SEPUP NGSS 3e Cells to Organisms Unit

Date: December 16, 2019

School Name: Marguerite Montgomery Elementary

Primary Contact: Ingrid Salim

Address: 1441 Danbury Street, Davis, CA 95618-4892

Email Address: isalim@djusd.net

Phone Number: 530-759-2100

Thank you for your interest in participating in a LAB-AIDS Pilot Project. The purpose of this Pilot Project is to enable teachers to personally experience the impact and effect that LAB-AIDS' middle and high school curricula have on their students achievement and motivation.

The following outlines our partnership plan for a Pilot Project of: *SEPUP NGSS 3e Cells to Organisms Unit*

Administrator and Teacher(s) participating in the Pilot Project

Administrator		Email
Ingrid Salim		isalim@djusd.net
Classroom Teacher	Grade	Email

Materials to be provided by LAB-AIDS are listed in Attachment C.

Pilot Project Start Date	Pilot Project End Date	Implementation PD Date	RSM Status Follow-Up #1 Date	RSM Status Follow-Up #2 Date	RSM Status Follow-Up #3 Date
December 16, 2019	March 16, 2020	TBD	TBD	TBD	TBD

Upon completion of the Pilot Project you agree to either:

- **Invest in these materials.** (See Attachment A)
- **Return the materials.** (See Attachment B)

After reviewing this plan, please return it with appropriate signature(s) below to the attention of Nancy Alpers, LAB-AIDS Customer Relations Manager, via fax 631.737.1286 or email nalpers@lab-aids.com.

"Pilot Project Partner Signatures"	
Administrator:	
Bruce E. Colby Chief Business Officer	
Signature: 	Date: 12/20/19
Administrator:	
Signature:	Date:

Thank you for your partnership in this Pilot Project Plan. We look forward to future collaboration and support for the Project.

Sincerely,

Lee Wohlwerth
Curriculum Specialist – Pacific
Lab-Aids, Inc.
Phone: 916-606-5256
leew@lab-aids.com
www.lab-aids.com

ATTACHMENT A

Invest in these Materials

Notify your Science Curriculum Specialist: Lee Wohlwerth, 916-606-5256 or
leew@lab-aids.com

**If these materials are not the entire amount that will be purchased for implementation,
Please let Lee know now so that a quote can be prepared for you.**

**Have your purchasing department issue a purchase order referencing that you are purchasing
the Pilot.**

Forward purchase order to the attention of Nancy Alpers:

- a) By email at nalpers@lab-aids.com
- b) Fax 631-737-1286
- c) USPS mail: LAB-AIDS 17 Colt Court, Ronkonkoma, NY 11779

ATTACHMENT B

Return the Materials.

- Within (30) days after the Pilot project completion date you agree to bear the cost of shipping all materials back to LAB-AIDS, Inc. and the cost of the consumable chemistry station packages.
- **You should keep all original packaging intact in case of return.**
Contact Nancy Alpers for return authorization information at 800-381-8003 ext. 131 or nalpers@lab-aids.com

ATTACHMENT C

Item #	Qty.	Student and Teacher Resource Description	Unit Price	Extended Price
SMS-CA6-3SB	90	ISSUES AND SCIENCE CALIFORNIA GRADE 6 3e STUDENT BOOK	\$99.00	\$8,910.00
SMS-CA6-3OLSP-1	90	ISSUES AND SCIENCE CALIFORNIA GRADE 6 3e BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$450.00
SMS-CA6-3TE	1	CALIFORNIA INTEGRATED GRADE 6 TEACHER EDITION	\$175.00	\$175.00
SMS-CA6-3TR	1	CALIFORNIA INTEGRATED GRADE 6 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA6-3OLTP-7	1	ISSUES AND SCIENCE CALIFORNIA GRADE 6 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
Item #	Qty.	Equipment Description	Unit Price	Extended Price
SMS-CEL-3000NC	1	SEPUP FROM CELLS TO ORGANISMS 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,822.70	\$1,822.70
		<i>Student and Teacher Resources to support Curriculum Total</i>		\$9,760.00
		<i>Equipment to support Curriculum Total</i>		\$1,822.70
		Subtotal		\$11,582.70
		Discounted Shipping from 12% to 10% (Does not include Portals)		\$1,095.80
		8.25% Tax (Does not include Portals)		\$994.50
		TOTAL		\$13,673.00