

**LAB-AIDS Pilot Project Plan for: SEPUP NGSS 3e Chemistry of Materials and Waves Unit**

**Date:** November 21, 2019

**School Name:** Emerson Jr High School

**Primary Contact:** Ingrid Salim

**Address:** 2121 Calaveras Avenue Davis, CA 95616

**Email Address:** isalim@djusd.net

**Phone Number:** 530-757-5300

Thank you for your interest in participating in a LAB-AIDS Pilot Project. The purpose of this Pilot Project is to enable teachers to personally experience the impact and effect that LAB-AIDS' middle and high school curricula have on their students achievement and motivation.

The following outlines our partnership plan for a Pilot Project of: *SEPUP NGSS 3e Chemistry of Materials and Waves Unit*

**Administrator and Teacher(s) participating in the Pilot Project**

<b>Administrator</b>		<b>Email</b>
Ingrid Salim		isalim@djusd.net
<b>Classroom Teacher</b>	<b>Grade</b>	<b>Email</b>

*Materials to be provided by LAB-AIDS are listed in Attachment C.*

Pilot Project Start Date	Pilot Project End Date	Implementation PD Date	RSM Status Follow-Up #1 Date	RSM Status Follow-Up #2 Date	RSM Status Follow-Up #3 Date
September 16, 2019	March 10, 2020	TBD	TBD	TBD	TBD

Upon completion of the Pilot Project you agree to either:

- **Invest in these materials.** (See Attachment A)
- **Return the materials.** (See Attachment B)

After reviewing this plan, please return it with appropriate signature(s) below to the attention of Nancy Alpers, LAB-AIDS Customer Relations Manager, via fax 631.737.1286 or email [nalpers@lab-aids.com](mailto:nalpers@lab-aids.com).

“Pilot Project Partner Signatures”	
Administrator: Bruce E. Colby	
Signature:	Date:
Administrator:	
Signature:	Date:

Thank you for your partnership in this Pilot Project Plan. We look forward to future collaboration and support for the Project.

Sincerely,

Lee Wohlwerth  
Curriculum Specialist - Pacific  
Lab-Aids, Inc.  
Phone: 916-606-5256  
[leew@lab-aids.com](mailto:leew@lab-aids.com)  
[www.lab-aids.com](http://www.lab-aids.com)

## **ATTACHMENT A**

### **Invest in these Materials**

**Notify your Science Curriculum Specialist** Lee Wohlwerth, 916-606-5256 or leew@lab-aids.com

**If these materials are not the entire amount that will be purchased for implementation,  
Please let Lee know now so that a quote can be prepared for you.**

**Have your purchasing department issue a purchase order referencing that you are purchasing the Pilot.**

**Forward purchase order to the attention of Nancy Alpers:**

- a) By email at [nalpers@lab-aids.com](mailto:nalpers@lab-aids.com)
- b) Fax 631-737-1286
- c) USPS mail: LAB-AIDS 17 Colt Court, Ronkonkoma, NY 11779

## **ATTACHMENT B**

### **Return the Materials.**

- Within (30) days after the Pilot project completion date you agree to bear the cost of shipping all materials back to LAB-AIDS, Inc. and the cost of the consumable chemistry station packages.
- **You should keep all original packaging intact in case of return.**  
Contact Nancy Alpers for return authorization information at 800-381-8003 ext. 131 or [nalpers@lab-aids.com](mailto:nalpers@lab-aids.com)

### **ATTACHMENT C**

Item #	Qty.	Student and Teacher Resource Description	Unit Price	Extended Price
SMS-CA7-3SB	70	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 7 STUDENT BOOK	\$99.00	\$6,930.00
SMS-CA8-3SB	35	ISSUES AND SCIENCE 3e FOR CALIFORNIA GRADE 8 STUDENT BOOK	\$99.00	\$3,465.00
SMS-CA7-3OLSP-1	70	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$350.00
SMS-CA8-3OLSP-1	35	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR STUDENTS, 1-YEAR	\$5.00	\$175.00
SMS-CA7-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER EDITION	\$175.00	\$175.00
SMS-CA7-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 7 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA8-3TE	1	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER EDITION	\$175.00	\$175.00
SMS-CA8-3TR	1	CALIFORNIA INTEGRATED 3e GRADE 8 TEACHER RESOURCES EDITION	\$50.00	\$50.00
SMS-CA7-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 7 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
SMS-CA8-3OLTP-7	1	ISSUES AND SCIENCE FOR CALIFORNIA GRADE 8 BOOKSHELF FOR TEACHERS, 7-YEARS	\$175.00	\$175.00
Item #	Qty.	Equipment Description	Unit Price	Extended Price
SMS-MAT-3000NC	2	SEPUP CHEMISTRY OF MATERIALS 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$1,824.30	\$3,648.60
SMS-MAT-3000G	1	SEPUP CHEMISTRY OF MATERIALS, 3rd EDITION, SINGLE GROUP PACKAGE (4 STUDENTS)	\$270.88	\$270.88
SMS-WAV-3000NC	1	SEPUP WAVES 3e MATERIALS PACKAGE w/TEACHER BOOKSHELF	\$2,547.20	\$2,547.20
		<b>Student and Teacher Resources to support Curriculum Total</b>		\$11,720.00
		<b>Equipment to support Curriculum Total</b>		\$6,466.68
		Subtotal		\$18,186.68
		Discounted Shipping from 12% to 10%		\$1,748.70
		8.25% Tax		\$1,587.00
		<b>TOTAL</b>		<b>\$21,522.38</b>